



PV Technical Sales Certification

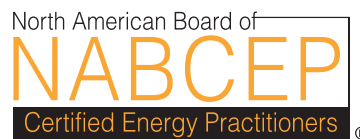
Quality Assurance Throughout the Entire Sales Process



NABCEP now offers a certification for non-installation PV professionals. From managing customer expectations, to site assessment, to educating the customer on their new system consumers can count on a NABCEP Certified PV Technical Sales person for quality assurance throughout the entire sales process.



NABCEP's mission is to establish and operate high quality credentialing programs for renewable energy (RE) professionals. NABCEP Certifications promote worker safety, provide value to practitioners and consumers, and set the standard for measurable cognitive skill levels.



North American Board of Certified Energy Practitioners

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NABCEP's PV Installer Certification is North America's only renewable energy personnel certification that has been ANSI accredited to the internationally recognized ISO/IEC 17024 standard.

NABCEP CERTIFICATION

*Will YOUR SOLAR SYSTEM
be working when she
GOES TO
COLLEGE?*



*Make Sure it Will.
Insist on
Certification*

Wise consumers choose a NABCEP Certified Solar Installer

Choosing the right contractor, to install a solar energy system on your home or business, plays a big part in the overall success of the project. An ever-growing number of consumers, incentive programs, employers, insurers and bid documents are insisting on NABCEP Certificants for their projects. They recognize the value and peace of mind that comes with hiring individuals with this professional accomplishment.

The North American Board of Certified Energy Practitioners (NABCEP) offers certifications that are widely recognized as the “gold standard” for renewable energy installers. Certification is achieved when individuals who have specialized solar training and on-the-job experience pass a very rigorous exam.

When you hire a contractor, with NABCEP Certified Installers leading the crew, you can be



“Our PV system was a big investment in the future and I wanted it installed by a professional with national credentials to make sure it was installed properly. The NABCEP Certified installer did just that and the system is operating flawlessly, providing our family now with free renewable power.”

— Mike Burnetter, Home Owner and Professional Engineer

confident that you are getting the job done by solar professionals with the “know-how” that you need. They are part of a select group of people who have distinguished themselves by being awarded NABCEP Certified Installer credentials. Across North America more than 1,500 individuals have earned the right to call themselves NABCEP Certified.

NABCEP

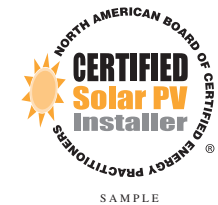
CONSUMER TIPS:

Insist On Certification -

Before signing a contract make sure that it says, “The crew leader for this installation will be NABCEP Certified.”



SAMPLE



SAMPLE

Only those individuals who have earned NABCEP Certification can display this logo. Look for this logo and a name and/or certification number below the logo.

Check Other Credentials -

Make sure that the contractor holds all other trade qualifications, licenses, and permits that are required to perform solar installations in your jurisdiction.

Ask for References

Contact at least two recent references provided by the contractor and get their feedback.

